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Feature Stories:



Reauthorization of HEA Will Not Be Completed This Year ~ Period.

by Tom Netting

The reauthorization of the Higher Education Act is dead and buried for the remainder of the 109th Congress because Politics trumps policy these days in Washington. With the passage of a lengthy extension any sense of urgency has been removed, and it may well be 2008 before reauthorization is finally acted on. p.1



Stephanie Goes School Shopping Part II – Calling for Information

by Stephanie Wells

Stephanie continues her school shopping by calling the same schools she visited for information. The results show that more training is needed at almost all schools in the handling of basic information calls. Two of the schools contacted didn't ask for a name, but did give pricing and program length. p.4



The Career College Information Source

Published by:

WORKFORCE COMMUNICATIONS

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▶ The *Career Education Review* is archived by the University of California, Los Angeles (UCLA).



The Student-Centered Enrollment Process
Part III – The Guest Tour & Support Staff Introduction
– The Guest Paperwork & Customer Service in Student Finance
by Richard Ashley and Nancy Monteith



The school tour and staff introduction is both a visual and motivational experience that, when properly done, will have a positive impact on the student-centered admissions process. **p.8**

IUHS Offers Medical Education

with R.J. Simms

Operating an international medical school with a campus in the Caribbean, administrative offices in Canada and students from around the world, breaks the traditional mold of physician training. Graduates' performance is equal to other U.S. medical schools, but the instructional process is highly innovative and unique. **p.16**



How to Deal With Difficult Students
with David A. Stanford

For many students, their attitude is an internal issue and their number one fear is not the fear of failure, but the fear of success. In the classroom and school bad behavior that doesn't have some consequences will just encourage more bad behavior and good behavior without rewards will even cause good behavior to go down. **p.24**



New England Culinary Institute
Practicing the Fine Art of Culinary Education
with Fran Voigt

Once known as a boot camp for cooks, the New England Culinary Institute has modified its course structure but maintains its standards as it turns out top-notch chefs. The school's high standards and passion for the field have produced a generation of highly successful graduates. **p.28**

Research Report:



Principles of Student Affairs in For-Profit Higher Education
by Kevin Kinser

Student affairs in the for-profit sector has not been systematically explored. What is clear, however, is that there is rarely the same broad range of student-oriented programs and services that one would likely find on a not-for-profit campus. The research found that at each institution, student affairs is a central concern of the senior administrators and is not treated as separate or distinct from the academic mission of the school. **p.33**
